

Interchange Group Consulting underpins our mission: "To provide and / or perform innovative, high value-added, business solutions and enduring support services to meet our customers' enterprise needs for ICT, Mobility, CRM and customer service solutions" with the assure™ methodology for risk management and assured benefits delivery.

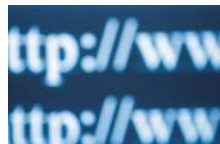
Our focus is to help our customers to streamline business processes, reduce cost, recognise additional revenue streams and deliver strategic, quantified project objectives.

Our consultants provide business and technical advice drawn from the company's 25 years of real-world experience in providing ICT and Mobility solutions to leading blue-chip companies world-wide.

Based in the UK and the Netherlands, and with experience in providing solutions for over 150 customers in 24 countries around the world, Interchange's consultants employ best-practice methodologies such as PRINCE and Benefits Management tools in line with our ISO9001 approved procedures.



Choosing new technology can be a daunting task. Interchange technical professional services will help you select and implement the right technology solution for your business



Find out how an assure programme will generate greater returns, faster and guarantee delivery of your business benefits



To find out how an assure™ programme will generate greater returns, faster and guarantee delivery of business benefits, call Interchange Group on 08700 716400 or visit our web site at www.interchangeconsulting.com

Interchange's Consulting Methods Portfolio is both mature and extensive, as you might expect from a company with over 25 years success in helping our customers achieve their business objectives. We specialise in...

Needs and Benefits Analysis

To ensure that projects focus on strategic business needs, are properly scoped, quantify the benefits to be delivered and derive the optimal strategy required to achieve them.

Project Management

Widely acknowledged as a key success factor in achieving project deliverables on time, to specification and within budget, our formal PRINCE approach ensures ownership and achievement of project objectives.

Change Management

Using the assure approach to managing change, our consultants will assist in corporate change management programmes. We recognise the need to identify whether changes required are incremental to the existing processes and organisation or represent a radical change.

Implementation

Interchange consultants use a combination of formal implementation methods and over 150 man years experience in delivering customer service and customer excellence solutions for our portfolio of strategic and e-business solutions.

Benefits Review

The Interchange assure methodology includes a formal appraisal of the benefits actually delivered by business changes – an important step often overlooked, or ignored, by most Project Boards. Yet this is essential to consolidate organisational learning and ensure continuous improvement.

Exploitation

Why disband project teams when the primary objectives have been met? Our exploitation consultancy will help to identify what additional benefits could be obtained from the investments already made before key knowledge is lost to the business.